

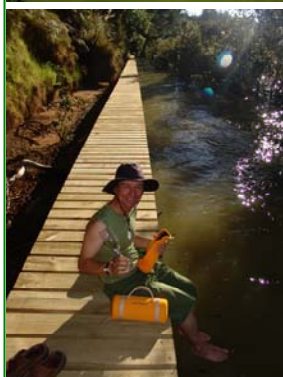


the **Salon** is a sunny gathering space warmed by a wood fire in winter and cooled by polished wood floors and tall open French doors in summer



the **Lounge** adjacent offers a comfortable haven with an antique grand piano for guest enjoyment -both rooms are exclusively for the use of guests

by prior arrangement **helicopter arrivals** are possible on the Homestead lawns - awarded Kauri Cliffs golf resort is a 20-minute flight away



the **seafront boardwalk** directly outside the Homestead offers easy morning recreation and access to a quiet and quite private local beach - not to mention a spot for a sunset picnic



our 4 rooms range from the **rich and atmospheric** in the historic two-storey Homestead building (The Oyster Bay View room is pictured left)...



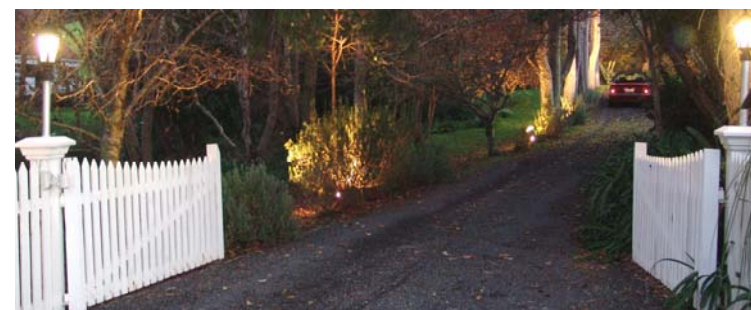
...to the **light and airy** lakeside rooms: the lofty Pacific and garden-edge Retreat (pictured below left)

NOTE: Existing bookings will be honoured on the basis they were contracted. Agent commissions at contracted levels will be paid on all bookings - discounts are dependent on advance payment in full being received as per terms overleaf. All agent payments must be received prior to guest arrival to guarantee occupancy.



American Consulate c1860

ORONGO BAY HOMESTEAD



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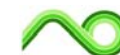
Aucks Rd, RD1, Russell 0272, New Zealand

www.thehomestead.co.nz



BAY OF ISLANDS NZ SUMMER 2009 - 2010

A GOOD DEAL LIGHTER





one afternoon in the garden we gathered around oysters from the bay, a fresh-picked salad and a glass of local wine, and we talked about you

we looked at the market and how we could offer you a more relevant experience, while rewarding those who support our business in these difficult times - we also spoke to industry friends, previous clients and guests

so by the second (or so) glass of wine it became clear what we needed to offer in the present economic climate...

- better value
- more flexible, lighter food
- less expensive wine
- less "fussy" service
- and..
- fewer "extras" on the bill

in short, we needed to "lighten up"

and finally, we decided to give a special reward to those who help our hospitality planning by fully confirming their booking well ahead of time



..so here's what we've done

this summer (1 November to 30 April) we've lightened our tariff!

our room rate of \$650, stable for 5 years, temporarily reduces to \$595

pre-payment qualifies for further discounts:

- 1 month ahead 5%
- 2 months ahead 10%
- 3 months ahead 20%

(you are still protected by our cancellation refund policy)

charges for one child sharing a room with 2 adults will be dropped

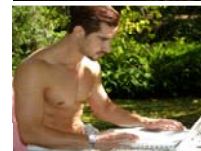


"Lodge style" dining will be replaced by a gourmet platter for two to be enjoyed outdoors, on the verandah or in your room. Exclusive vouchers will offer special deals at local restaurants should you wish to explore other dining options. Full house parties (4 rooms) may still reserve The Dining Room for a full 4-course dinner

wines by the glass are immediately reduced by 20% on our current list prices



rooms will be serviced once per day to increase guest privacy



local phone calls will be free of charge

wireless broadband charges will be dropped for your own laptop

breakfast will be served buffet-style (7:30am - 10:00am) but still include delicious home baking, fruits, preserves, and a free-range, organic egg dish of the day - bubbly will be optional

